



# Northill Capital affiliate Alpha Strategic announces strategic partnership with Premium Point Investments

**London, New York, 11 September 2014** – Northill Capital (Northill) and Alpha Strategic (Alpha), a Northill affiliate, are pleased to announce that Alpha has made a minority revenue share investment in Premium Point Investments (Premium Point), a US-based alternative asset management firm focused on residential mortgage markets.

Alpha specialises in providing passive minority capital solutions to high quality asset management firms in either revenue share or structured equity form, enabling firms to maintain their operational autonomy and independent culture.

### Alistair McKay, Chief Executive, Alpha Strategic plc, said:

"Backed by significant private capital, Alpha is a committed partner focused on the long-term development and growth of the asset managers in which we invest. We are focused on building a pool of diversified revenue streams from a non-correlated group of established asset management firms with a stable asset base.

"Premium Point is exactly the type of highly skilled and focused manager with whom we look to partner, and they have created a business with substantial value and significant growth prospects."

#### Anilesh Ahuja, Chief Executive Officer & Chief Investment Officer, Premium Point Investments LP, said:

"This transaction provides us with a strategic partner at an exciting time in the growth of our firm. We believe there are significant investment opportunities as the U.S. housing finance system continues to shift towards private capital. Partnering with Alpha has helped accelerate our growth and enhances our real estate investment management platform."

PL Advisors advised Premium Point on the transaction, terms of which are not being disclosed.

-Ends-

#### **About Northill Capital**

Northill Capital, an independent, privately held asset management business, was established in London in November 2010 by Jon Little, former Vice-Chairman of BNY Mellon Asset Management, with substantial financial backing from trusts associated with the Bertarelli Family. Northill's long-term strategy is to build a portfolio of high quality specialist asset management businesses. Combined assets under management in which Northill owns a majority interest total \$29.9 billion¹. Northill brings deep industry experience and expertise and the patient, long-term application of substantial private capital to support highly skilled investment professionals in the development of their business.

## www.northill.com

## **About Alpha Strategic**

Alpha Strategic, established in 2005, specialises in providing capital to leading, alternative and traditional investment management firms at critical stages in their development, to facilitate strategic liquidity initiatives. Prior investments are minority stakes in funds managed by Winton Capital Management and IKOS Asset Management. In 2011, Northill acquired a 51% interest in Alpha and in 2013 full control was transferred to Northill via a Scheme of Arrangement.

# www.alphastrategic.com

### **About Premium Point Investments**

Premium Point Investments LP (Premium Point) is a \$1.7 billion institutional asset manager that engages in relative value trading and fundamental credit investing in the residential mortgage markets. Premium Point operates an established mortgage platform inclusive of loan underwriting & sourcing to bond securitization, issuance and trading. Premium Point was founded in 2008 by Anilesh Ahuja and is based in New York.

#### www.premiumpt.com